## FORM 10-Q

(Mark One)

## X QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 4,2002

OR
_ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT

OF 1934

For the transition period from $\qquad$ to

Commission file number 1-724

## PHILLIPS-VAN HEUSEN CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

13-1166910
(IRS Employer
Identification No.)

## 200 Madison Avenue New York, New York 10016

(Address of principal executive offices)

Registrant's telephone number (212) 381-3500

Indicate by check mark whether registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrant was required to file such reports), and (2) has been subject to such filing requirement for the past 90 days.

Yes X No $\qquad$
The number of outstanding shares of common stock, par value $\$ 1.00$ per share, of Phillips-Van Heusen Corporation as of September 5, 2002: 27,811,875 shares.
PHILLIPS-VAN HEUSEN CORPORATION

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## SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Forward-looking statements in this Form 10-Q report including, without limitation, statements relating to the Company's plans, strategies, objectives, expectations and intentions, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that such forward-looking statements are inherently subject to risks and uncertainties, many of which cannot be predicted with accuracy, and some of which might not be anticipated, including, without limitation, the following: (i) the Company's plans, strategies, objectives, expectations and intentions are subject to change at any time at the discretion of the Company; (ii) the levels of sales of the Company's apparel and footwear products, both to its wholesale customers and in its retail stores, and the extent of discounts and promotional pricing in which the Company is required to engage, all of which can be affected by weather conditions, changes in the economy, fuel prices, reductions in travel, fashion trends and other factors; (iii) the Company's plans and results of operations will be affected by the Company's ability to manage its growth and inventory; (iv) the Company's operations and results could be affected by quota restrictions (which, among other things, could limit the Company's ability to produce products in cost-effective countries that have the labor and technical expertise needed), the availability and cost of raw materials (particularly petroleum-based synthetic fabrics, which are currently in high demand), the Company's ability to adjust timely to changes in trade regulations and the migration and development of manufacturers (which can affect where the Company's products can best be produced), and civil conflict or war and political and labor instability in the countries where the Company's products are or are planned to be produced; and (v) other risks and uncertainties indicated from time to time in the Company's filings with the Securities and Exchange Commission.

The Company does not undertake any obligation to update publicly any forward-looking statement, including, without limitation, any estimate regarding revenues or earnings, whether as a result of the receipt of new information, future events or otherwise.

## PART I - FINANCIAL INFORMATION

ITEM 1 - FINANCIAL STATEMENTS

## Independent Accountants' Review Report

## Stockholders and Board of Directors

## Phillips-Van Heusen Corporation

We have reviewed the accompanying condensed consolidated balance sheet of Phillips-Van Heusen Corporation as of August 4, 2002 and August 5, 2001 and the related condensed consolidated income statements and cash flows for the thirteen and twenty-six week periods ended August 4, 2002 and August 5, 2001. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data, and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States, the objective of which is to express an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying condensed consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States.

We have previously audited, in accordance with auditing standards generally accepted in the United States, the consolidated balance sheet of Phillips-Van Heusen Corporation as of February 3, 2002, and the related consolidated income statement, statement of changes in stockholders' equity, and statement of cash flows for the year then ended (not presented herein) and in our report dated March 4, 2002, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of February 3, 2002, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Phillips-Van Heusen Corporation
Condensed Consolidated Balance Sheets
(In thousands, except share data)

ASSETS
Current Assets:
Cash and cash equivalents
Trade receivables, less allowances for doubtful accounts of

| \$2,681, \$2,496 and \$2,362 | 92,789 | 81,551 | 102,163 |
| :---: | :---: | :---: | :---: |
| Inventories | 230,084 | 233,704 | 302,123 |
| Other, including deferred taxes of \$19,656, \$19,656 and \$24,789 | 33,634 | 46,466 | 44,359 |
| Total Current Assets | 436,788 | 405,300 | 450,200 |
| rty, Plant and Equipment | 133,242 | 135,817 | 128,414 |
| gible assets | 18,233 | 18,233 | 18,466 |
| will | 94,742 | 94,742 | 96,430 |
| , including deferred taxes of \$25,774, \$29,633 and \$22,039 | 52,595 | 54,841 | 49,141 |
|  | \$735, 6 ( | \$708,933 | \$742,651 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities:

| Notes payable |  | $\$ 28,400$ |  |
| :--- | :--- | :--- | :--- |
| Accounts payable | $\$ 41,420$ | $\$ 29,375$ | 40,774 |
| Accrued expenses | $\underline{92}, \underline{391}$ | $\underline{84}, \underline{983}$ | $\underline{77, \underline{290}}$ |
| Total Current Liabilities | 133,811 | 114,358 | 146,464 |

Stockholders' Equity:
Preferred Stock, par value \$100 per share; 150,000 shares authorized,
no shares outstanding
Common Stock, par value $\$ 1$ per share; 100,000,000 shares

| authorized; shares issued 27,811,550, 27,646,172 and 27,641,565 | 27,812 | 27,646 | 27,642 |
| :--- | :--- | :--- | :--- |
| Additional Capital | 123,465 | 121,659 | 121,335 |
| Retained Earnings | 134,193 | 129,248 | 127,140 |
| Accumulated other comprehensive loss | $(\underline{12,500})$ | $(\underline{12,500})$ | 276,117 |

Less: 28,581 shares of common stock held in treasury as of

August 4, 2002, and 24,627 shares of common stock
held in treasury as of February 3, 2002 and August 5, 2001

Total Stockholders' Equity

| $(\underline{386})$ | $(\underline{326})$ | $(\underline{326})$ |
| :--- | :--- | :--- |
| $\underline{272,584}$ | $\underline{265,727}$ | $\underline{275,791}$ |

\$735,600
\$708,933
\$742,651

See accompanying notes.
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Phillips-Van Heusen Corporation
Condensed Consolidated Income Statements
Unaudited
(In thousands, except per share data)

|  | Thirteen Weeks Ended |  | Twenty-Six Weeks Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | August 4, | August 5, | August 4, | August 5, |
|  | $\underline{2002}$ | $\underline{2001}$ | $\underline{2002}$ | $\underline{2001}$ |
| Net sales | \$331,192 | \$334,378 | \$680,613 | \$701,301 |
| Cost of goods sold | 201,532 | 214,319 | 432,073 | 459,809 |
| Gross profit | 129,660 | 120,059 | 248,540 | 241,492 |
| Selling, general and administrative expenses | 111,885 | 103,017 | 226,339 | 217,077 |
| Income before interest and taxes | 17,775 | 17,042 | 22,201 | 24,415 |
| Interest expense, net | 5,505 | 6,145 | 11,229 | 12,637 |
| Income before taxes | 12,270 | 10,897 | 10,972 | 11,778 |
| Income tax exnense | 4417 | 3973 | 3950 | 4) 40 |



See accompanying notes.

Note: The Company declared its third dividend of the current year for $\$ 0.0375$ per common share on August 7,2002 , which falls into the third quarter.

Phillips-Van Heusen Corporation
Condensed Consolidated Statements of Cash Flows
Unaudited
(In thousands)

|  | Twenty- | Ended |
| :---: | :---: | :---: |
|  | $\mathrm{Au}$ |  |
|  | $\underline{2002}$ | $\underline{2001}$ |
| RATING ACTIVITIES: |  |  |
| Net income | \$ 7,022 | \$ 7,538 |
| Adjustments to reconcile to ne |  |  |
| Depreciation and amortization | 12,506 | 11,794 |
| Equity income | (482) | (396) |
| Deferred income taxes | 3,859 | 4,160 |

Changes in operating assets and liabilities:

Inventories
Accounts payable and accrued expenses

## INVESTING ACTIVITIES:

Property, plant and equipment acquired
$(8,254)$
$(14,455)$
Acquisition of net assets associated with Arrow and Kenneth Cole
license agreements
Other-net

Net Cash Used By Investing Activities
$(8, \underline{254})$
$(20,055)$

## FINANCING ACTIVITIES:

| Proceeds from revolving line of credit | 58,300 |
| :--- | :--- |

Payments on revolving line of credit $\quad(29,900)$
Exercise of stock options
1,972
2,794
Acquisition of treasury shares
(60)

Cash dividends
$(2, \underline{077})$
$(3,102)$
Net Cash Provided (Used) By Financing Activities
(165)

28,092

Increase (Decrease) In Cash
36,702

Cash at beginning of period
43,579
$(18,668)$

20,223
Cash at end of period
\$80,281
\$1,555

See accompanying notes.

## PHILLIPS-VAN HEUSEN CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(In thousands, except share data)
GENERAL
The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States for interim financial information. Accordingly, they do not contain all disclosures required by generally accepted accounting principles in the United States for complete financial statements. Reference should be made to the audited consolidated financial statements, including the notes thereto, included in the Company's Annual Report on Form 10-K for the year ended February 3, 2002.

The preparation of interim financial statements in conformity with generally accepted accounting principles in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from the estimates.

The results of operations for the twenty-six weeks ended August 4, 2002 and August 5, 2001 are not necessarily indicative of those for a full fiscal year due, in part, to seasonal factors. The data contained in these financial statements are unaudited and are subject to year-end adjustments; however, in the opinion of management, all known adjustments (which consist only of normal recurring accruals) have been made to present fairly the consolidated operating results for the unaudited periods.

Certain reclassifications have been made to the condensed consolidated financial statements for the prior year periods to present that information on a basis consistent with the current year periods.

## INVENTORIES

Inventories, comprised principally of finished goods, are stated at the lower of cost or market. Cost for certain apparel inventories is determined using the last-in, first-out method (LIFO). Cost for footwear and other apparel inventories is determined using the first-in, first- out method (FIFO). Inventories would have been approximately $\$ 5,100$ higher than reported at August 5, 2001 if the FIFO method of inventory accounting had been used for all apparel.

The final determination of cost of sales and inventories under the LIFO method is made at the end of each fiscal year based on inventory cost and quantities on hand. Interim LIFO determinations are based on management's estimates of expected year-end inventory levels and costs. Such estimates are subject to revision at the end of each quarter. Since estimates of future inventory levels and costs are subject to external factors, interim financial results are subject to year end LIFO inventory adjustments.

EARNINGS PER SHARE
The Company computed its basic and diluted net income per share by dividing net income by:

|  | Thirteen Weeks Ended |  | Twenty-Six Weeks Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 8/4/02 | 8/5/01 | 8/4/02 | 8/5/01 |
| Weighted Average Common Shares |  |  |  |  |
| Outstanding for Basic Net |  |  |  |  |
| Income Per Share | 27,783,169 | 27,621,351 | 27,728,017 | 27,544,956 |
| Impact of Dilutive Employee Stock Options | 547,280 | 729,192 | 523,236 | 720,199 |
| Total Shares for Diluted Net |  |  |  |  |
| Income Per Share | 28,330,449 | 28,350, $\underline{543}$ | 28,251,253 | 28,265,155 |

## ADOPTION OF NEW ACCOUNTING STANDARD

In 2002, the Company adopted FASB Statement No. 142, "Goodwill and Other Intangible Assets." This standard requires that goodwill and other indefinitely lived intangible assets not be amortized, but instead be tested for impairment. In the first quarter of 2002, the Company completed the transitional impairment tests for indefinitely lived intangible assets. No impairment resulted from these tests. In the second quarter of 2002, the Company completed the transitional goodwill impairment tests. No impairment resulted from these tests.

If goodwill and other indefinitely lived intangible assets had not been amortized in 2001, the Company's adjusted net income and earnings per share would have been as follows:

|  | Thirteen Weeks Ended 8/5/01 |  |  | Twenty-Six Weeks Ended 8/5/01 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Basic Net | Diluted Net |  | Basic Net | Diluted Net |
|  | Net | Income | Income | Net | Income | Income |
|  | Income | Per Share | Per Share | Income | Per Share | Per Share |
|  |  |  |  |  |  |  |
| As reported | \$6,974 | \$0.25 | \$0.25 | \$7,538 | \$0.27 | \$0.27 |
|  |  |  |  |  |  |  |
| Amortization of goodwill and other |  |  |  |  |  |  |
| indefinitely lived intangible assets, |  |  |  |  |  |  |
| net of tax | 712 | 0.02 | 0.02 | 1,424 | 0.05 | 0.05 |
|  |  |  |  |  |  |  |
| As adjusted | \$7,686 | \$0.28 | \$0.27 | \$8,962 | \$0.33 | \$0.32 |

Due to rounding, the components of the "as adjusted" basic net income per share do not add to the total for the thirteen and twenty-six week periods ended 8/5/01.

## RESTRUCTURING AND OTHER CHARGES

In the fourth quarter of 2001, the Company recorded restructuring and other charges of $\$ 21,000$ related to streamlining certain corporate and divisional operations, exiting three dress shirt manufacturing facilities and liquidating related dress shirt inventories. During 2001, the Company charged approximately $\$ 9,900$ to this reserve, leaving $\$ 11,100$ in this reserve at February 3, 2002. During the first half of 2002, the Company charged approximately $\$ 4,500$, related principally to severance and related costs, to this reserve, leaving $\$ 6,600$ in this reserve at August 4,2002 . The actions related to these charges have been substantially completed by the Company; however, due to the extended terms of certain lease and employee termination contractual obligations, costs continue to be charged to this reserve.

## SEGMENT DATA

The Company manages and analyzes its operating results by its two vertically integrated business segments: (i) Apparel and (ii) Footwear and Related Products. In identifying its reportable segments, the Company evaluated its operating divisions and product offerings. The Company aggregates the results of its apparel divisions into the Apparel segment. This segment derives revenues from marketing dress shirts, sportswear and accessories, principally under the brand names Van Heusen, Izod, Geoffrey Beene, DKNY, Arrow and Kenneth Cole. The Company's footwear business has been identified as the Footwear and Related Products segment. This segment derives revenues from marketing casual footwear, apparel and accessories under the Bass/G.H. Bass \& Co. brand name. Sales for both segments occur principally in the United States.

|  | Segment Dat |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Thirteen Wee | Ended | Twenty-Six W | Ended |
|  | 8/4/02 | 8/5/01 | 8/4/02 | 8/5/01 |
| Net sales-apparel | \$234,996 | \$240,676 | \$495,764 | \$519,474 |
| Net sales-footwear and related products | 96,196 | 93,702 | 184,849 | 181,827 |
| Total net sales | \$331,192 | \$334, $\mathbf{3 7 8}$ | \$680,613 | \$701,301 |
| Operating income-apparel | \$ 15,034 | \$ 13,463 | \$ 22,373 | \$ 23,907 |
| Operating income-footwear and related products | 8,560 | 7,913 | 11,316 | 10,082 |
| Total operating income | 23,594 | 21,376 | 33,689 | 33,989 |
| Corporate expenses | 5,819 | 4,334 | 11,488 | $\underline{9}, \underline{574}$ |
| Income before interest and taxes | \$ 17,775 | \$ 17,042 | \$ 22,201 | \$ 24,415 |
| ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION |  |  |  |  |
| RESULTS OF OPERATIONS |  |  |  |  |

Thirteen Weeks Ended August 4, 2002 Compared With Thirteen Weeks Ended August 5, 2001

## APPAREL SEGMENT

Net sales of the Company's apparel segment in the second quarter of 2002 were $\$ 235.0$ million compared with $\$ 240.7$ million last year, a $2.4 \%$ decrease. This decrease was due principally to a weak dress shirt market which developed during 2001 and has continued into 2002, combined with less clearance and promotional selling in the current year's second quarter.

Gross profit on apparel sales was $38.1 \%$ in the second quarter of 2002 compared with $33.3 \%$ last year. This increase was due principally to overall lower product costs, driven by last year's reconfiguration of the Company's sourcing operations, and more full price selling as the Company's significantly lower inventory levels resulted in less clearance and promotional selling.

Selling, general and administrative expenses as a percentage of apparel sales were $31.7 \%$ in the second quarter of 2002 compared with $27.7 \%$ last year. This increase was due principally to the timing of certain logistical expenses as well as reduced sales leverage.

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## FOOTWEAR AND RELATED PRODUCTS SEGMENT

Net sales of the Company's footwear and related products segment in the second quarter of 2002 were $\$ 96.2$ million compared with $\$ 93.7$ million last year, an increase of $2.7 \%$. This increase was due principally to increased sales in the Company's wholesale footwear business.

Gross profit on footwear and related products sales was $41.7 \%$ in the second quarter of 2002 compared with $42.2 \%$ last year. Consistent with the Company's effective management of working capital, the Company aggressively marked down Spring/Summer merchandise in the current year's second quarter in its retail stores, which resulted in this decrease.

Selling, general and administrative expenses as a percentage of footwear and related products sales in the second quarter of 2002 were $32.8 \%$ compared with $33.8 \%$ last year. This decrease was due principally to an increase in sales leverage.

## INTEREST EXPENSE

Interest expense in the second quarter of 2002 was $\$ 5.5$ million compared with $\$ 6.1$ million last year. This decrease was due principally to the positive cash flow generated in 2001 and the first half of 2002.

## INCOME TAXES

Income taxes were estimated at a rate of $36.0 \%$ for the current year, which is consistent with last year's rate.

## CORPORATE EXPENSES

Corporate expenses in the second quarter of 2002 were $\$ 5.8$ million compared with last year's $\$ 4.3$ million. This increase was due principally to the timing of certain logistical expenses, as corporate expenses for the full year 2002 are expected to be only slightly higher than last year. The forgoing is a forward-looking statement and may be affected by factors such as changes in the Company's plans, strategies, objectives, expectations, intentions and levels of sales of the Company's apparel and footwear products.

Twenty-Six Weeks Ended August 4, 2002 Compared With Twenty-Six Weeks Ended August 5, 2001

## APPAREL SEGMENT

Net sales of the Company's apparel segment in the first half of 2002 were $\$ 495.8$ million, a decrease of $4.6 \%$ from last year's $\$ 519.5$ million. This decrease was due principally to a weak dress shirt market which developed during 2001 and has continued into 2002, combined with less clearance and promotional selling in 2002.

Gross profit on apparel sales was $34.5 \%$ in the first half of 2002 compared with $31.9 \%$ last year. This increase was due principally to overall lower product costs, driven by last year's reconfiguration of the Company's sourcing operations, and more full price selling as the Company's significantly lower inventory levels resulted in less clearance and promotional selling.

Selling, general and administrative expenses as a percentage of apparel sales in the first half of 2002 were $30.0 \%$ compared with $27.3 \%$ last year. This increase was due principally to the timing of certain logistical expenses as well as reduced sales leverage.

## FOOTWEAR AND RELATED PRODUCTS SEGMENT

Net sales of the Company's footwear and related products segment in the first half of 2002 were $\$ 184.8$ million compared with $\$ 181.8$ million last year, an increase of $1.7 \%$. This increase was due principally to modest growth in both the Company's retail and wholesale footwear businesses.

Gross profit on footwear and related products sales was $41.9 \%$ in the first half of 2002 compared with $41.6 \%$ last year. This increase was due principally to lower product costs, offset, in part, by the Company aggressively marking down Spring/Summer merchandise in its retail stores in the second quarter of this year.

Selling, general and administrative expenses as a percentage of footwear and related products sales in the first half of 2002 were $35.8 \%$ compared with $36.1 \%$ last year. This decrease was due principally to an increase in sales leverage.

## INTEREST EXPENSE

Interest expense in the first half of 2002 was $\$ 11.2$ million compared with $\$ 12.6$ million last year. This decrease was due principally to the positive cash flow generated in 2001 and the first half of 2002.

## INCOME TAXES

Corporate expenses in the first half of 2002 were $\$ 11.5$ million compared with $\$ 9.6$ million last year. This increase was due principally to the timing of certain logistical expenses, as corporate expenses for the full year 2002 are expected to be only slightly higher than last year. The forgoing is a forward-looking statement and may be affected by factors such as changes in the Company's plans, strategies, objectives, expectations, intentions and levels of sales of the Company's apparel and footwear products.

## SEASONALITY

The Company's business is seasonal, with higher sales and income in the second half of the year, which coincides with the Company's two peak retail selling seasons: the first running from the start of the back to school and Fall selling seasons beginning in August and continuing through September, and the second being the Christmas selling season beginning with the weekend following Thanksgiving and continuing through the week after Christmas.

Also contributing to the strength of the second half is the high volume of Fall shipments to wholesale customers, which are generally more profitable than Spring shipments. The less profitable Spring selling season at wholesale combines with retail seasonality to make the first quarter weaker than the other quarters.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operations in the first half of 2002 was $\$ 45.1$ million compared with net cash used by operations of $\$ 26.7$ million in the prior year. Of this $\$ 71.8$ million increase, $\$ 32.7$ million relates to inventory, and $\$ 39.4$ million relates to accounts payable and accrued expenses.

Inventory - In the first half of 2001, the Company had a significant build up in inventory in anticipation of seasonally strong third quarter sales. During the third quarter of 2001, the economy weakened considerably, and the Company reacted by quickly reducing inventory levels in the second half of 2001; by year end 2001, inventory was reduced $14 \%$ from the prior year. The tight management of inventory has continued into the current year, and as a result, the Company has not had the significant build up in inventory which occurred last year. This emphasis on the tight management of inventory is expected to continue through the balance of the year. The foregoing is a forward-looking statement and may be affected by factors such as changes in the Company's plans, strategies, objectives, expectations, intentions and levels of sales of the Company's apparel and footwear products.

Accounts Payable and Accrued Expenses - In 2001, the February rent payments for many of the Company's facilities and retail stores were paid the first few days of the year. In 2002, this cash outflow did not repeat as the February rent payments were made at the end of 2001. Also, cash outflow in the first half of 2001 includes certain incentive compensation payments earned in fiscal 2000. This cash outflow did not repeat in the first half of 2002 due to a reduction in incentive compensation earned in fiscal 2001.

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The Company has a $\$ 325$ million credit agreement which includes a revolving credit facility under which the Company may, at its option, borrow and repay amounts within certain limits. The agreement also includes a letter of credit facility with a sub-limit of $\$ 250$ million. The aggregate maximum amount outstanding under both the revolving credit facility and the letter of credit facility is $\$ 325$ million.

The Company's credit facility expires in April 2003. The Company believes it will be able to resyndicate this facility prior to year end 2002. However, given current market conditions, borrowing spreads are likely to be approximately 100 basis points higher than borrowing spreads under the existing credit facility. The foregoing are forward-looking statements. The Company's ability to enter into a new credit facility and the pricing thereof will be affected by factors such as the Company's financial condition and conditions in the lending market.

The Company believes that its borrowing capacity under the existing credit facility and the Company's ability to resyndicate this facility provides the Company with adequate liquidity for its peak seasonal needs for the foreseeable future and provides sufficient liquidity for potential investment opportunities that may arise. The foregoing is a forward-looking statement and may be affected by factors such as the size of any acquisition the Company may undertake.

## OUTLOOK

The Company is currently estimating that third quarter sales will be up $1 \%$ to $2 \%$ and net income per diluted share will be in the range of $\$ 0.60$ to $\$ 0.63$, compared with last year's $\$ 0.45$. The Company is currently estimating that full year sales will be flat, and net income per diluted share will be in the range of $\$ 1.03$ to $\$ 1.08$.

The foregoing statements are forward-looking and there can be no assurance that the Company's actual results will not differ. Factors that could affect the accuracy of these forward-looking statements include, without limitation, the following: (i) changes in the Company's plans, strategies, objectives, expectations and intentions, such as the acquisition of new businesses or the sale or discontinuance of existing businesses; (ii) changes in the levels of sales of the Company's apparel and footwear products, both to its wholesale customers and in its retail stores, and the extent of discounts and promotional pricing in which the Company is required to engage, all of which can be affected by weather conditions, changes in the economy, fuel prices, reductions in travel, fashion trends and other factors; (iii) the Company's plans and results of operations will be affected by the Company's ability to manage its growth and inventory; and (iv) the Company's operations and results could be affected by quota restrictions (which, among other things, could limit the Company's ability to produce products in cost- effective countries that have the labor and technical expertise needed), the availability and cost of raw materials (particularly petroleum- based synthetic fabrics, which are currently in high demand), the Company's ability to adjust timely to changes in trade regulations and the migration and development of manufacturers (which can affect where the Company's products can best be produced), and civil conflict or war and political and labor instability in the countries where the Company's products are or are planned to be produced; and (v) other risks and uncertainties indicated from time to time in the Company's filings with the Securities and Exchange Commission.

## Part II - OTHER INFORMATION

## ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF STOCKHOLDERS

The annual stockholders' meeting was held on June 11, 2002. There were present in person or by proxy, holders of $26,224,914$ shares of Common Stock, or $94.8 \%$ of all votes eligible for the meeting.

The following directors were elected to serve for a term of one year:

|  | For | Vote Withheld |
| :--- | :---: | :--- |
|  |  |  |
| Edward H. Cohen | $25,642,384$ | 582,530 |
| Joseph B. Fuller | $18,945,686$ | $7,279,228$ |
| Joel H. Goldberg | $25,779,650$ | 445,264 |
| Marc Grosman | $25,790,019$ | 434,895 |
| Dennis F. Hightower | $25,773,469$ | 451,445 |
| Bruce J. Klatsky | $25,785,653$ | 439,261 |
| Maria Elena Lagomasino | $25,787,819$ | 437,095 |
| Harry N.S. Lee | $25,780,585$ | 444,329 |
| Bruce Maggin | $25,774,321$ | 450,593 |
| Peter J. Solomon | $25,782,069$ | 442,845 |
| Mark Weber | $25,786,908$ | 438,006 |

The proposal for Ernst \& Young LLP to serve as the Company's independent auditors until the next stockholders' meeting was ratified. The votes were $25,809,845$ For, 395,254 Against and 19,815 Abstentions.

## ITEM 6 - EXHIBITS AND REPORTS ON FORM 8-K

(a) The following exhibits are included herein:
3.1 Certificate of Incorporation (incorporated by reference to Exhibit 5 to the Company's Annual Report on Form 10-K for the fiscal year ended January 29, 1977).
3.2 Amendment to Certificate of Incorporation, filed June 27, 1984 (incorporated by reference to Exhibit 3B to the Company's Annual Report on Form 10-K for the fiscal year ended February 3, 1985).
3.3 Certificate of Designation of Series A Cumulative Participating Preferred Stock, filed June 10, 1986 (incorporated by reference to Exhibit A of the document filed as Exhibit 3 to the Company's Quarterly Report as filed on Form 10-Q for the period ended May 4, 1986).
3.4 Amendment to Certificate of Incorporation, filed June 2, 1987 (incorporated by reference to Exhibit 3(c) to the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 1988).
3.5 Amendment to Certificate of Incorporation, filed June 1, 1993 (incorporated by reference to Exhibit 3.5 to the Company's Annual Report on Form 10-K for the fiscal year ended January 30, 1994).

Amendment to Certificate of Incorporation, filed June 20, 1996 (incorporated by reference to Exhibit 3.1 to the Company's Report on Form 10-Q for the period ended July 28, 1996).

By-Laws of Phillips-Van Heusen Corporation, as amended through June 18, 1996 (incorporated by reference to Exhibit 3.2 to the Company's Report on Form 10-Q for the period ended July 28, 1996).
4.1 Specimen of Common Stock certificate (incorporated by reference to Exhibit 4 to the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 1981).
4.2 Preferred Stock Purchase Rights Agreement (the "Rights Agreement"), dated June 10, 1986 between PVH and The Chase Manhattan Bank, N.A. (incorporated by reference to Exhibit 3 to the Company's Quarterly Report as filed on Form 10-Q for the period ended May 4, 1986).
4.3 Amendment to the Rights Agreement, dated March 31, 1987 between PVH and The Chase Manhattan Bank, N.A. (incorporated by reference to Exhibit 4(c) to the Company's Annual Report on Form 10-K for the year ended February 2, 1987).
4.4 Supplemental Rights Agreement and Second Amendment to the Rights Agreement, dated as of July 30, 1987, between PVH and The Chase Manhattan Bank, N.A. (incorporated by reference to Exhibit (c)(4) to the Company's Schedule 13E-4, Issuer Tender Offer Statement, dated July 31, 1987).
4.5 Third Amendment to Rights Agreement, dated June 30, 1992, from Phillips-Van Heusen Corporation to The Chase Manhattan Bank, N.A. and The Bank of New York (incorporated by reference to Exhibit 4.5 to the Company's report on Form 10-Q for the period ended April 30, 2000).
4.6 Notice of extension of the Rights Agreement, dated June 5, 1996, from Phillips-Van Heusen Corporation to The Bank of New York (incorporated by reference to Exhibit 4.13 to the Company's report on Form 10-Q for the period ended April 28, 1996).
4.7 Fourth Amendment to Rights Agreement, dated April 25, 2000, from Phillips-Van Heusen Corporation to The Bank of New York (incorporated by reference to Exhibit 4.7 to the Company's report on Form 10-Q for the period ended April 30, 2000).
4.8 Credit Agreement, dated as of April 22, 1998, among PVH, the lenders party thereto, The Chase Manhattan Bank, as Administrative Agent and Collateral Agent, and Citicorp USA, Inc., as Documentation Agent (incorporated by reference to Exhibit 4.6 to the Company's report on Form 10-Q for the period ended May 3, 1998).

Amendment No. 1, dated as of November 17, 1998, to the Credit Agreement, dated as of April 22, 1998, among PVH, the group of lenders party thereto, The Chase Manhattan Bank, as Administrative Agent and Collateral Agent, and Citicorp USA, Inc., as Documentation Agent (incorporated by reference to Exhibit 4.7 to the Company's report on Form 10-K for the year ended January 31, 1999).
4.10 Consent, Waiver and Amendment No. 2, dated as of February 23, 1999, to the Credit Agreement, dated as of April 22, 1998, among PVH, the group of lenders party thereto, The Chase Manhattan Bank, as Administrative Agent and Collateral Agent, and Citicorp USA, Inc., as Documentation Agent (incorporated by reference to Exhibit 4.8 to the Company's report on Form 10-K for the year ended January 31, 1999).
4.11 Amendment No. 3, dated as of August 23, 2000, to the Credit Agreement, dated as of April 22, 1998, among PVH, the group of lenders party thereto, The Chase Manhattan Bank, as Administrative Agent and Collateral Agent, and Citicorp USA, Inc., as Documentation Agent (incorporated by reference to Exhibit 4.13 to the Company's report on Form 10-Q for the period ended July 30, 2000).
4.12 Amendment No. 4, dated as of December 4, 2001 to the Credit Agreement, dated as of April 22, 1998, among PVH, the group of lenders party thereto, The Chase Manhattan Bank, as Administrative Agent and Collateral Agent, and Citicorp USA, Inc., as Documentation Agent (incorporated by reference to Exhibit 4.12 to the Company's report on Form 10-K for the year ended February 3, 2002).

Indenture, dated as of April 22, 1998, with PVH as issuer and Union Bank of California, N.A., as Trustee (incorporated by reference to Exhibit 4.7 to the Company's report on Form 10-Q for the period ended May 3, 1998).

Indenture, dated as of November 1, 1993, between PVH and The Bank of New York, as Trustee (incorporated by reference to Exhibit 4.01 to the Company's Registration Statement on Form S-3 (Reg. No. 33-50751) filed on October 26, 1993).
(b) Reports on Form 8-K filed during the quarter ended August 4, 2002:

No reports have been filed on Form 8-K during the quarter covered by this report.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## PHILLIPS-VAN HEUSEN CORPORATION

Registrant

Dated: September 4, 2002

/s/ Vincent A. Russo<br>Vincent A. Russo<br>Vice President and Controller

## I, Bruce J. Klatsky, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Phillips-Van Heusen Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report.

Dated: September 17, 2002

/s/ Bruce J. Klatsky<br>Bruce J. Klatsky<br>Chairman, Chief Executive Officer and Director

## I, Emanuel Chirico, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Phillips-Van Heusen Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report.

/s/ Emanuel Chirico<br>Emanuel Chirico<br>Executive Vice President and<br>Chief Financial Officer

Stockholders and Board of Directors
Phillips-Van Heusen Corporation
We are aware of the incorporation by reference in
(i) Post-Effective Amendment No. 2 to the Registration Statement (Form S-8, No. 2-73803), which relates to the Phillips-Van Heusen Corporation Employee Savings and Retirement Plan,
(ii) Registration Statement (Form S-8, No. 33-50841) and Registration Statement (Form S-8, No. 33-59602), each of which relate to the PhillipsVan Heusen Corporation Associates Investment Plan for Residents of the Commonwealth of Puerto Rico,
(iii) Registration Statement (Form S-8, No. 33-59101), which relates to the Voluntary Investment Plan of Phillips-Van Heusen Corporation (Crystal Brands Division),
(iv) Post-Effective Amendment No. 4 to Registration Statement (Form S-8, No. 2-72959), Post Effective Amendment No. 6 to Registration Statement (Form S-8, No. 2-64564), and Post Effective Amendment No. 13 to Registration Statement (Form S-8, No. 2-47910), each of which relate to the 1973 Employee's Stock Option Plan of Phillips-Van Heusen Corporation,
(v) Registration Statement (Form S-8, No. 33-38698), Post-Effective Amendment No. 1 to Registration Statement (Form S-8, No. 33-24057) and Registration Statement (Form S-8, No. 33-60793), each of which relate to the Phillips-Van Heusen Corporation 1987 Stock Option Plan,
(vi) Registration Statement (Form S-8, No. 333-29765) which relates to the Phillips-Van Heusen Corporation 1997 Stock Option Plan
(vii) Registration Statement (Form S-4, No. 333-57203), which relates to the 9.5\% Senior Subordinated Notes due 2008, and
(viii) Registration Statement (Form S-8, No. 333-41068) which relates to the Phillips-Van Heusen Corporation 2000 Stock Option Plan.
of our reports dated August 21, 2002 and May 22, 2002, relating to the unaudited condensed consolidated interim financial statements of Phillips-Van Heusen Corporation that are included in its Form 10-Q for the thirteen week periods ended August 4, 2002 and May 5, 2002.

Pursuant to Rule 436(c) of the Securities Act of 1933, our reports are not a part of the registration statements or post-effective amendments prepared or certified by accountants within the meaning of Section 7 or 11 of the Securities Act of 1933.

## ERNST \& YOUNG LLP

